

Bel Mare

L I V I N G

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Bel Mare Welcomes First Residents!



Corvus International

Corvus International was established in 1973 as the Manhattan Company and subsequently renamed Corvus International in 1995. Operating globally, its development services include the construction of residential high-rise, waterfront condominium; industrial/distribution facilities; office; luxury estate homes (as Bluewater Construction, LLC); projects include Bel Mare at Riviera Dunes in Palmetto, Fla; Positano on the Gulf on Longboat Key, Fla; Avalon in downtown Sarasota; and most recently Sanctuary Cove in Palmetto. For more information on Corvus International, please visit www.corvusint.com.

"We are what we repeatedly do.

*Excellence, then, is not an act,
but a habit."*

~Aristotle~



Bel Mare's first residents took occupancy of their new luxury condominium homes in April of this year. Mr. James Rooney of 801-I said, "The thing that really got me was the view! It's spectacular!" Mrs. Alice Gibson looking forward to her new Levante in Building II, after a recent visit to the completed Building I

said, "Bel Mare took me to another place! You would think you were in Italy, maybe the Amalfi coast! Bruce is so good!" Her last reference was to Bruce Linthicum, Director of Design for Corvus International, Bel Mare's developer.

Among many outstanding Bel Mare features is the

paved Amenities Deck. Built at horizon level and elegantly planted with Royal Palms, it offers a brilliant view of Riviera Dunes Marina and yacht basin. As many Bel Mare residents have remarked, one need not be a boater to enjoy the fabulous Florida waterfront lifestyle—Bel Mare Living.

NEW SALES GALLERY

In May, Corvus International opened the new Bel Mare at Riviera Dunes Sales Gallery. Located adjacent to Building I, the Sky Sotheby's International Realty team is headed by Stacy Haas and welcomes back Deb Pendley and Peg Wingardh, sales. The Gallery is open seven days a week and can be reached at 941-721-6055 or www.belmareliving.com.

Peg Wingardh

Bel Mare at Riviera Dunes Tower #2 Reaching Completion

Bradenton, Fla.—Corvus International has the recipe for maintaining strong sales in the current real estate market: existing inventory. Corvus CEO, Tim Morris, SIOR, CCIM, believes that the key to success for Bel Mare at Riviera Dunes can be attributed to the fact that Bel Mare has existing inventory available for immediate

occupancy. In a market where many real estate developers' pre-construction sales are suffering, Corvus is well positioned with limited existing inventory of finished residences in Bel Mare, its well-located waterfront development with outstanding amenities. Best known for its ambitious commercial developments,

Corvus International is currently responsible for a number of luxury, mixed-use developments and single-family residences in the Bradenton/Sarasota area. These include **Positano on the Gulf**, a 29-residence estate-style condominium on 10 acres on Longboat Key; **Sanctuary Cove**, an 1170 residence mixed-use

waterfront community on the Manatee River in Palmetto, which is currently under construction; **Bel Mare**, a three-tower development also on the Manatee River in Palmetto; **The Avalon**, 200 room boutique hotel and condominium with office space cleared for construction on an entire city block in Downtown Sarasota, currently in design; and the regal **Estancia del Mar**, a Mizner-inspired, 11,000 sq. ft. mansion on Longboat key. Morris, a Sarasota resident, believes Corvus will continue its success and bring beautiful, resort-style living

"[Our] existing inventory of quality residences...is why we are so well positioned."

~Morris~

to the shores of West Florida. "Corvus is continuing to overcome the real estate slump through solid sales on existing residences. In the current market, prospective home buyers aren't interested in buying an idea and hoping it comes to fruition, which is why many projects are having a hard time getting out of the ground. They want a beautiful, quality-built luxury home they can walk through, touch and appreciate immediately, without taking any pre-construction risks. Not many other builders can provide an existing inventory of quality residences to buyers in this market and that is why we are so well positioned", says Morris. *Stephanie Steele*

Realtor Victoria Horstmann and Corvus CEO Tim Morris



Realtor Gala

June 7, Palmetto, Fla. - Corvus International hosted a spectacular party for real estate agents and brokers with incentives to drive prospects to the Bel Mare property. Agents toured the common areas, penthouses, and reviewed the fabulous Bel Mare amenities. Realtor Victoria Horstmann was the lucky winner of the Rolex watch offered in a drawing to those agents attending the gala. Additional Realtor incentives were announced for Realtors securing a purchaser who closes on a Bel Mare condominium by Sept. 7. *S.Steele*

FAIR WINDS!

Nothing completes the Florida experience like the boating lifestyle. Florida's West Coast offers thousands of miles of shoreline and a multitude of exciting destinations for you to explore by boat. Galati Yacht Sales, located at Riviera Dunes Marina, one of the premier marinas in Florida, will provide the type of buying and ownership experience that you deserve. Galati Yachts represents only the highest quality brands in the marine industry: Viking, Tiara, Cruisers, Marquis, and Carver Yachts. Whether you are looking for a yacht for family cruising or you are a hard-core fisher-

man, we have a yacht that fits your needs.

The Galati family has been providing sales and service for over 30 years to the boating community. We have grown from our original marina on Anna Maria Island to a multi location dealership that serves the entire Gulf Coast. Galati Yacht Sales provides the highest level of customer satisfaction, including servicing your yacht right at your dock. We provide complete brokerage services to help you sell your current vessel or help you locate and purchase a pre-owned yacht that best suits your needs. We provide training and orientation on your new

sors boating trips to some of Florida's best destinations—Captive Island, Sarasota, and next month we are off to Key West. Please visit our office located at Riviera Dunes Marina right next to The Mangrove Grill Restaurant. Call 941-845-8965 or stop in and meet Kerry, Chris, and Salene and let us help you with your boating needs. Fair Winds!

Kerry Alexander

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Residents' Corner: Your Story Here

Welcome to the first edition of our new **Bel Mare Living** newsletter. Our goal is to make **Bel Mare Living** informative and useful to you, the Bel Mare homeowners. Features we will include in the future are: Bel Mare social activities; Riviera Dunes boat cruise information; special local events; and interviews with Corvus International

principals. Corvus' Director of Design, Bruce Linthicum, will also be an occasional contributor. In **Residents' Corner**, we would like an article from you, the Bel Mare resident.

Submit all requests, articles or suggestions to:

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